





May 2023

# Award Expenditures 101

May 4, 2023



# Welcome and Introductions

Let's get to know one another

What is one thing you would like to learn today?

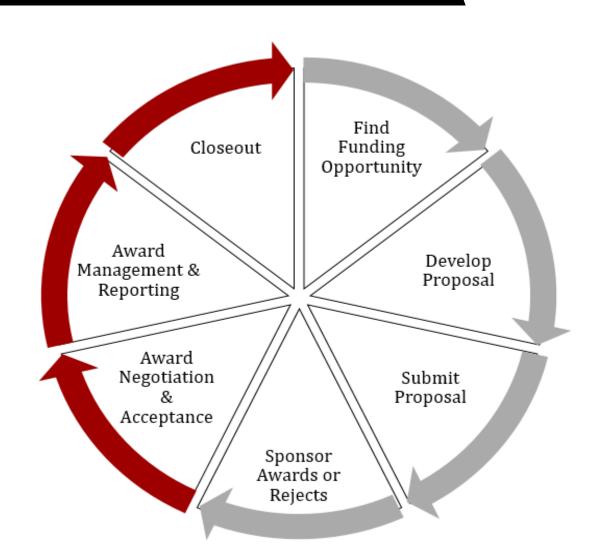


# Today's Agenda

- ► The Funding Cycle
- Getting Started with the Budget
- Cost Share Requirements
- Cost Principles, Award Expenditures and Budget Considerations



## FUNDING CYCLE





# Getting Started with the Budget-Part 1

#### When you are preparing a grant proposal:

- Review the funding announcement for the budget items the funder will support
- Draft a budget with these costs in mind
- Staff costs include hourly rate of pay/salary costs/taxes/benefits
- Ensure you include costs to support the work you are proposing to do (supplies, travel, outreach/marketing, consultants, partners/subcontracts
- Include programmatic costs
- Include indirect/administrative costs if allowed
- Budget should cover all costs for the project, but do not pad the budget.

# Getting Started with the Budget - Part 2

#### When you are managing the grant:

- Review the funding announcement, sponsor guidelines, proposal and approved budget for sponsor rules and expectations.
- Know your costs/needs and your approved budget.
  - Identify personnel, travel needs, supplies, equipment, subawards, etc.
  - Set up a budget worksheet to track budgeted vs. actual expenditures



### Cost Share/Matching/In Kind Services

On occasion, a funder may only partially fund a program. Here are some things to consider if your organization is asked to provide cost share or inkind support:

- Do the cost share/matching requirements require your organization to provide money? Or In-kind support?
- Can your organization meet the required the cost share requirements?
  - ▶ If yes, clearly outline these in the budget
  - ▶ If no, consider identifying another grant opportunity
  - In some cases, you may be able to request an exemption to this requirement



# Managing Budget to Actual Expenditures

- Managing budget to actual expenditures is a great way to stay on track with the budget proposed and actual expenditures.
- Excel is a great tool to manage budget to actual expenditures. Free templates can be found in <u>Microsoft</u> 365 online
- Smartsheet also has resources to create templates to manage budgets and project milestones
- Tip: Discuss and set-up a budget to actual process in a meeting with the CPA:

Schedule a meeting through this link: <a href="https://calendly.com/cpin-ta">https://calendly.com/cpin-ta</a>

### **Expense Categories**

Direct

 Expenses that can be directly connected to a specific project/program.

Indirect/Overhead/ Administrative  Necessary expenses that cannot be directly identifiable to a project/program.

### **Cost Principles**

 Are the costs allowable by the funder? Do they fall into the budget? Are you sure there are not any prohibitions to the expense?

Allowable

### Allocable

 Will this specific cost benefit this specific project or program?
 Can this cost be shared by multiple projects or programs?  Would a prudent person pay the costs for this good/service? Would a prudent person understand this expense?

Reasonable

### Consistently Treated

 Is this cost treated like a direct cost or an indirect cost? Is it that way across the board?

2 CFR 200, Subpart E. Cost Principles



# Sample Budget Items

- Salaries and Wages
- Fringe Benefits
- Rent
- Utilities
- Office Supplies
- ► Telephone Services
- Internet Services
- Transportation/Mileage
- Accounting Services
- Legal/Attorney Services



## General (Direct) Budget Categories

- Salaries and Wages
- Fringe Benefits
- Professional Services
- Materials and Supplies
- ► Travel (domestic & foreign)
- Equipment (capital & non-capital)



# Professional Services

- ▶ Consultants
- Marketing/Website
- AccountingServices
- Attorneys Services



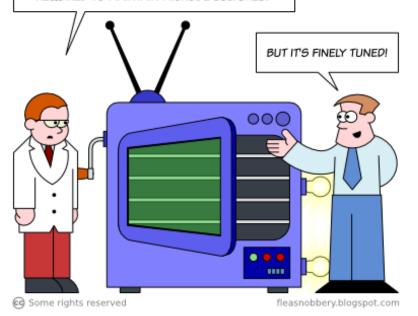
# Materials and Project Supplies

- ► Office Supplies
- Postage
- ► Telephone Services
- Computer

#### FLEA SNOBBERY

Andrés Diplotti

THIS INCUBATOR YOU DESIGNED USES A HUGE AMOUNT OF ELECTRICITY, HAS PARTS UNRELATED TO ITS STATED PURPOSE, AND MOST OF ITS INNER SPACE DOES NOT MEET THE CONDITIONS REQUIRED TO MAINTAIN MICROBE CULTURES.



### Equipment (capital)

- single item, >\$5,000, with a life of more than one year; or
- each <\$5,000 but combined >\$5,000, with a life of more than one year
- Identity does not change with use.
- Included in inventory list

### Equipment (non-capital)\*

- ► Tangible property (excluding land, buildings, etc.) with a cost of less than \$5,000
- Software (not purchased with hardware)
- Printers, Cameras, Phones
- Filing Cabinets
- Shades, shelving, cubical walls
- ▶ Blinds, carpeting, lockers\*\*

<sup>\*</sup> Some entities consider supplies

<sup>\*\*</sup> Capital vs. non-capital

# Generally Unallowable Costs

- Advertising
- Alcoholic beverages
- Bad debt
- Entertainment
- ► Fines, interest and penalties
- ▶ First Class Airfare
- Fundraising
- Gifts
- Lobbying
- Meals (without justification/approval)
- Office Supplies (without justification/approval)
- Personal Professional Association Memberships\*

## Scenario 1 - Employment Services Program

### Approved Budget Categories:

- Salaries/Benefits
- Rent
- Telephones
- Office Supplies
- Accounting Services

An employee wants mileage for purchasing office supplies, is this:

- Allowable?
- Allocable?
- Reasonable?
- Consistently Applied?

### Scenario 2 - Mobile Tutoring Program

### Approved Budget Categories:

- Salaries/Benefits
- Office Supplies
- Telecommunications
- Rental Fees

#### Are cell phones:

- Allowable?
- Allocable?
- Reasonable?
- Consistently Applied?

### Scenario 3 - After School Meal Program

### Approved Budget Categories:

- Salaries/Benefits
- Office Supplies
- Food
- ► Food Services Supplies

### Are tax services and tax filings:

- Allowable?
- Allocable?
- Reasonable?
- Consistently Applied?







### **Questions?**



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